# NIIT Airline Technologies GmbH Lina-Ammon-Straße 19 b 90471 Nürnberg

**Annual Financial Statements** 

as on

31. March 2020

## NIIT Airline Technologies GmbH

Nürnberg

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## NIIT Airline Technologies GmbH

Nürnberg

1. Order and Execution of Order

Mr. Ashok Kumar Talwar Managing Director of

NIIT Airline Technologies GmbH

Nürnberg

(hereinafter referred to as "Company" or "GmbH")

appointed us to audit the Financial Statements of the Company for the Financial Year from 01 April 2019 to 31 March 2020 prepared in accordance with principles of the German Commercial Code, on the basis of the books of account, the information/evidences provided to us.

## 2. Subject, Type and Scope of our Work

Objective of our work was the audit of Annual Financial Statements based on the books of Account of the company.

The company has demonstrated to us the assets and liabilities as follows:

The existing assets and liabilities of the company on the balance sheet date are as demonstrated by the books of account of the company.

The other assets and liabilities of the company are as demonstrated by the bookkeeping, correspondence, reports, bank statements, contracts and other documents provided to us.

The requested information has been willingly provided to us by the management and authorised employees of the Company.

## 3. Economic Situation

Items in the Financial Statements are detailed hereinafter. Providing further explanations was not within the scope of our engagement.

#### Details of accounts to Balance Sheet as on 31.03.2020

Assets					
Account	Particulars	<u>31-03-2020</u> €	<u>31-03-2020</u> INR	<u>31-03-2019</u> €	<u>31-03-2019</u> INR
	Fixed Assets				
	Fixeu Assets				
	Intangible Assets				
0026 00 0027 00	Software Licence - Monalisa EDV Software	51,739	42,98,483	57,431 11,140	44,64,693 8,65,988
002700	EDA 2011Male	<del></del>	42,98,483	68,571	53,30,681
	Tangible Assets				
0200 00	Computers	6,287	5,22,332	12,833	9,97,609
	Investments				
0505 00	Loans to Associated Companies	-	-	-	-
	Current Assets				
	Inventories				
1719 00	Unbilled Revenue	-	-	43,888	34,11,814
	Sundry Debtors				
1400 00	Trade Receivables	8,92,999	7,41,90,348	8,68,581	6,75,23,483
0998 00	Provision for Bad & Doubtful Debts	<u>- 4,53,931</u>	3,77,12,589	<u>- 5,28,704</u> <u>-</u>	4,11,01,444
		4,39,068	3,64,77,759	3,39,877	2,64,22,039
4535.00	Other Assets				
1525 00	Security Deposit Staff Advances	- 2,000	1 66 160	2,900	2.25.446
1530 00 1540 00	Advance Taxes	2,000 9,56,897	1,66,160 7,94,99,022	6,60,475	2,25,446 5,13,45,304
1549 10	Tax Recoverable	-	7,34,33,022	0,00,473	3,13,43,304
1571 00	Input VAT -7%	- 65	5,436	190	14,760
1576 00	Input VAT -17%	41,984	34,88,004	50,804	39,49,475
1577 10	Input VAT (§13b Abs 2 UStG) -19%	41,304	54,00,004	47,408	36,85,497
1578 10	Input VAT (§13b Abs 1 UStG) -19%	216	17,945	22,884	17,79,025
1776 00	Output VAT -19%	- 30,367	- 25,22,927	- 28,085	- 21,83,337
1776 10	Output VAT Recoverable on Bad Debts	31,143	25,87,365	41,533	32,28,775
1781 00	VAT Security Deposit -1/11	-	-	-	52,25,775
1785 10	Output VAT (§13b Abs 1 UStG) -19%	- 216	- 17,945	- 22,884	- 17,79,025
1787 10	Output VAT (§13b Abs 2 UStG) -19%		-	- 47,408	- 36,85,497
1789 00	VAT paid (-Received)	- 3,459	- 2,87,344	- 9,407	- 7,31,312
1790 00	VAT earlier years	6,630	5,50,858	- 2,743 -	2,13,241
		10,04,894	8,34,86,574	7,15,666	5,56,35,870
	Cash and Bank Balances				
1000 00	Cash in Hand	376	31,233	188	14,580
1210 00	Bank Balance - Hypovereinsbank A/C 3239551	18,74,580	15,57,40,111	18,11,735	14,08,44,310
1360 00	Cash-in-Transit		<del>_</del>	3,250	2,52,655
	Prepaid Expenses	18,74,956	15,57,71,344	18,15,173	14,11,11,545
0980 00		20.940	22.07.444	49 501	27.70.456
0980 00	Prepaid Expenses	39,810	33,07,441	48,501	37,70,456
	Total	34,16,754	28,38,63,932	30,44,508	23,66,76,060

## Details of accounts to Balance Sheet as on 31.03.2020

LIABILITIES

Account	Particulars	€	<u>31-03-2020</u> INR		31-03-2019	<u>31-03-2019</u> INR
	Subscribed and Paid-UP Capital					
0800 00	Paid-UP Capital	10,00,000	8,30,80,000		10,00,000	7,77,40,000
0000 00	Tall of Capital	10,00,000	5,55,55,555		10,00,000	7,77,10,000
	Net Profits brought forward					
0860 00	PAT brought forward	13,67,590	11,36,19,352	10,52,918		8,18,53,845
	Net Profit for the Year					
0000 00	Net Profit for the Year	3,58,929	2,98,19,782	3,14,672		2,44,62,562
0057.00	Provision for Taxation	2 20 200	1 07 00 656	4 56 200		1 21 12 000
0957 00 0963 00	Provision for Trade Tax	2,38,200	1,97,89,656	1,56,200 1,57,950		1,21,42,988 1,22,79,033
0963 00	Provision for Corporate Tax	2,41,000 4,79,200	<u>2,00,22,280</u> 3,98,11,936	3,14,150		<u>1,22,79,033</u> 2,44,22,021
	Provision for Expenses	4,73,200	3,96,11,930	3,14,130		2,44,22,021
0970 00	Provision for other Expenses	54,260	45,07,902	54,031		42,00,370
0971 00	Provision for Leave Encashment	15,000	12,46,200	15,000		11,66,100
0977 00	Provision for Professional Fees	35,004	29,08,132	27,664		21,50,599
0377 00	1101310111011101103310110111000	1,04,264	86,62,234		96,695	75,17,069
	Sundry Creditors	_,- ,	52,22,23		,	
1600 00	Creditors for supplies and services rendered	11,765	9,77,461	53,321		41,45,175
1600 00	Paybale to associated concerns	35,578	29,55,823	1,59,639		1,24,10,336
		47,343	39,33,284		2,12,960	1,65,55,510
	Other Liabilities					
1588 00	Import Duty -19%	-	-		-	-
1732 00	Security Deposits	14,580	12,11,306		14,580	11,33,449
1734 00	Corporate Tax Payable	-	-		-	-
1740 00	Salary Payable	-	-		-	-
1741 00	Wage Tax Payable	15,277	12,69,196	9,917		7,70,909
1742 00	Social Security Payable	-	-		-	-
1746 00	Other Recoveries Paybale	<u>-</u>	<del>-</del>			
		29,857	24,80,502		24,497	19,04,358
	Deferrals and Accruals					
0990 00	Deferred Revenue	29,572	24,56,842	28,617		22,24,686
	Total		34,16,754	28,38,63,932	30,44,508	23,66,76,060

## Details of accounts to Profit & Loss Account for the year ended 31.03.2020

Account	Particulars	01.04.2019-31.03. €	2020 01.04.2019-31 INR		8-31.03.2019 €	01.04.2018-31.03.2019 INR
	Sales Tunover					
8338 00	VAT Exempt Sales Non-EU	8,41,074	6,59,90,650	8,61,432		6,96,64,041
8339 00	VAT Exempt Services EU (§18b Satz 1 Nr. 2 UStG)	6,52,306	5,11,79,890	7,08,402		5,72,88,508
8400 00	Taxable Turnover -19% VAT	1,52,282	1,19,48,061	1,40,934		1,13,97,339
8611 00	Car Perquisite -19% VAT	7 <u>,546</u>	5,92,06 <u>6</u>	6,882		5,56,566
		16,53,208	12,97,10,668		17,17,651	13,89,06,453
	Increase in Inventories -Unbilled Jobs					
8970 00	Changes in Finished/Unfinished Inventories	- 43,888	- 34,43,413	43,888		35,49,182
	Calas (Maritas aff of Civeral Assault					
2320 00	Sales/Write off of Fixed Assets Fixed Assets write offs					
2320 00	Fixed Assets write ons	-	-		-	-
	Misc. Income					
2650 00	Interest and similar Income	_	_	329		26,588
2660 00	Gain from Difference in Exchange	1,642	1,28,841	27,717		22,41,487
2709 00	Misc. Receipts	-,- ·- -	-,,- :-	,	_	,,
8700 00	Excess provisions written back (Deferred Revenue)	- 955	- 74,893	- 2,293		- 1,85,437
		688	53,948	25,753		20,82,637
	Cost of Raw Materials, Supplies and services purchased					
3099 00	Outside services -19% VAT	-	-		-	-
3100 00	Cost of services	-	-			-
3123 00	Cost of services within EU (§13b Abs 1 UStG)	- 1,137	- 89,197	- 1,20,444		- 97,40,279
3125 00	Cost of services outside EU (§13b Abs. 2 UStG)		<u> </u>	<u> </u>	2,49,516	- 2,01,78,335
		- 1,97,587	- 1,55,02,672		- 3,69,959	- 2,99,18,613
	Salaries & Wages					
4120 00	Salaries	- 4,88,257	- 3,83,08,613	- 4,79,936		- 3,88,12,415
4149 00	Tax on perquisites	- 118	- 9,293		- 118	- 9,578
4170 00	Contribution to Staff Capital Accum Benefits	- 319	- 25,035		- 319	- 25,804
4175 00	Residence-Work Travel Costs	- 8,980	- 7,04,561	- 8,190		- 6,62,316
4198 00	Relocation Costs	<del></del>	<del></del>	<u>- 744</u>		<u>- 60,192</u>
		- 4,97,674	- 3,90,47,502		- 4,89,308	- 3,95,70,305
	Employer's Contribution to German Social Security			00 700		
4130 00	Employer's Contribution to Social Security	- 92,789	- 72,80,256	- 88,736		- 71,76,071
4138 00	Employees' State Insurance Premium	<u>- 1,800</u> - 94,589	- 74,21,484	<u> 1,41,228- 1,800</u>	- 90,536	<u>- 1,45,566</u> - 73,21,637
		- 34,363	- /4,21,404		- 30,330	- /3,21,03/
000000	Carried Forward		8,20,157	6,43,49,544	8,37,489	6,77,27,717

Details of accounts to Profit & Loss Account for the year ended 31.03.2020

Konto	Bezeichnung	01.04.2019-31.03.2020	01.04.2019-31.03.2020 INR	01.04.2018-31.03.2019	01.04.2018-31.03.2019 INR
		•	IVIX	C	INIX
	brought forward	82,04,156	64,36,98,062	8,37,489	6,77,27,717
	Depreciation of Intangible Assets, Fixed Assets, Plat and of capitalised	start-			
	up/expansion costs				
4822 00	Depreciation of Intangible Assets	- 16,832	- 13,20,603	- 40,700	- 32,91,436
4830 00	Depreciation of Tangible Assets	<u>- 6,546</u>	<u>- 5,13,563</u>	<u>- 8,420</u>	<u>- 6,80,937</u>
		- 23,377	- 18,34,166	- 49,120	- 39,72,372
	Rent and related Expenses				
4210 00	Rent and related Expenses	- 45,561	- 35,74,707	- 50,327	- 40,69,924
4240 00	Gas, Electricity and Water	- 2,370	- 1,85,924	- 2,107	- 1,70,377
4250 00	Cleaning Expenses	- 5,529	- 4,33,807	- 5,386	- 4,35,528
4260 00	Repairs to Buildings	<del>_</del>		<u>-</u> _	<u></u>
		- 53,460	- 41,94,439	- 57,819	<u>- 46,75,829</u>
	Insurance, subscriptions and other charges				
4360 00	Insurance, subscriptions and other charges	- 5,972	- 4,68,582	- 8,452	- 6,83,487
4380 00	Subscriptions	- 28,901	- 22,67,582	- 15,612	- 12,62,522
		- 34,873	- 27,36,164	- 24,063	- 19,46,009
	Other operating expenses	- /	77	,	
2400 00	Provision for Bad and Doubtful Debts	39,297	30,83,265		4,425 3,57,850
4510 00	Car Tax	- 527	- 41,361	- 278	- 22,482
4520 00	Car Insurance	-	-		585 - 47,326
4530 00	Car Running Expenses	- 1,544	- 1,21,114	_	1,368 - 1,10,624
4535 00	Car Leasing	- 8,412	- 6,60,009	- 7,334	- 5,93,094
4540 00	Car Repair Expenses	- 791	- 62,044	-	254 - 20,528
4610 00	Advertisement	92	7,221	- 35	- 2,812
4611 00	Exhibition Expenses		-	- 8,612	- 6,96,442
4630 00	Gifts upto 35€	_	_	- 316	- 25,561
4650 00	Entertainment Expenses	- 262	- 20,534	- 302	- 24,460
4653 00	Office Refreshments	- 671	- 52,609	- 91	- 7,355
4655 00	Non-deductible expenses	- 103	- 8,043	- 173	- 13,997
4660 00	Staff Travel Expenses	- 38,808	- 30,44,847	- 42,350	- 34,24,823
4800 00	Repaits to Equipment & Machinery	-	30,44,047	42,330	34,24,023
4807 00	Software Expenses	- - 68,978	- - 54,12,041	_ 0	3,034 - 67,14,988
+607 00	Software Expenses	- 80,705	- 54,12,041 - 63,32,116	- 1,40,307	- 1,13,46,642
		80,703	- 03,32,110	1,40,307	- 1,13,40,042
0000 00	Carried forward	7,08,447	5,55,84,775	7,06,486	5,71,33,507

Details of accounts to Profit & Loss Account for the year ended 31.03.2020

Account	Particulars	01.04.2019-31.03.2020 €	01.04.2019-31.03.2020 INR	01.04.2018-31.03.2019 €	01.04.2018-31.03.2019 INR
	brought forward	7,08,447 -80,705	5,55,84,775 -63,32,116	7,06,486 -1,40,307	5,71,33,507 -1,13,46,642
		6,27,742	4,92,52,659	5,66,179	4,57,86,865
4900 00	Other operating expenses	-3,149	-2,47,078	-1,725	-1,39,472
4910 00 4920 00	Postage/Courrier Telephone Expenses	-897 -15,259	-70,376 -11,97,259	-296 -14,710	-23,933 -11,89,607
4930 00 4940 00	Office Materials Books and Periodicals	-2,474 -769	-1,94,143 -60,366	-2,861 -1,967	-2,31,367 -1,59,065
4945 00 4950 00	Training Costs Legal and Advisory Fees	0 -8,247	0 -6,47,020	0 -14,077	0 -11,38,432
4950 02	Management Expenses	-10,693	-8,38,969	-10,000	-8,08,706
4955 00 4957 00	Accounting, Financials and Tax Returns Audit Fees	-42,575 -7,280	-33,40,442 -5,71,189	-41,939 -7,280	-33,91,623 -5,88,734
4960 00	Machine Rent	-2,880	-2,25,965	-2,880	-2,32,906
4970 00	Bank Charges	- <u>9,540</u> -1,03,764	<u>-7,48,497</u> -81,41,304	- <u>9,492</u> -1,07,227	<u>-7,67,603</u> <u>-86,71,447</u>
2107 00 2150 00	Interest and similar Expenses Interest on Short Term Loans Difference in Exchange -Loss				
	Taxes on Income and Earnings				
2200 00 2201 00 4320 00	Corporate Tax Surcharge on Corporate Tax Trade Tax	-78,700 -4,350 <u>-82,000</u> -1,65,050	-61,74,802 -3,41,301 -64,33,720 -1,29,49,823	-68,580 -3,800 <u>-71,900</u> -1,44,280	-55,46,089 -3,07,306 <u>-58,14,553</u> - <u>1,16,67,948</u>
0000 00	Net Profit for the year Profit after Taxes	3,58,929	2,81,61,532	3,14,671	2,54,47,470

## Schedule of Fixed Assets as on 31.03.2020

## NIIT Airline Technologies GmbH Nürnberg

Fixed Assets

					С	ost of Acqui	sition							Deprec	iation				Вос	ok Balance		
	Particulars	Balance as on			Additions during the		Reductions durin	g Currency Translation Rese	Balance as rve on	Balance as on	Balance as on	Balance as on				eductions Currency luring the Translation		Balance as on	Balance Ba	nlance as Ba	alance as Bal on as	
Account		01.04.2019		year	year INR		tile year livk	ITAIISIAUOII RESE		31.03.2020			year	year INR				31.03.2020				s on 03.20
			INR							INR		INR						INR	0	0 INR	9 19	INR
	Intangible Assets																					
	-																					
S00260	Licence-Monalisa	1,20,000	93,28,800	(	) (	0		0 6,40,	300 1,20,00	99,69,600	62,569	48,64,107	5.692	4,46,595	0	0 3,60,415	68.261	56,71,117	51.739 4	2.98.483		.64,69 3
		, .,	, . , ,					, , ,	, ,,,,	, , ,	, , , , , , , , , , , , , , , , , , , ,	-,- , -	.,	, .,				, ,	,	,,	, -	
S00270	EDV-Software	1,26,826	98,59,480	(	) (	0		0 6,77,	253 1,26,82	5 1,05,36,732	1,15,687	89,93,492	11,140	8,74,008	0	0 6,69,232	1,26,826	1,05,36,732	0	0	11,140 8,6	5,988
																					E2	.30,68
	a. Sub-Total	2,46,826	1,91,88,280	C	) (	0		0 13,18,	2,46,82	5 2,05,06,332	1,78,256	1,38,57,599	16,832	13,20,603	0	0 10,29,647	1,95,087	1,62,07,850	51,739 4	2,98,483	68,571	1
	Tangible Assets																					
S02000	Computers	2,49,038	1,93,60,202	(	) (	0		0 13,29,	362 2,49,03	3 2,06,90,065	2,36,205	1,83,62,593	6,546	5,13,563	0	0 12,91,576	2,42,751	2,01,67,732	6,287	5,22,332	12,833 9,9	7,609
	•																					
S02400	Equipments	0	0	(	) (	0		0	0	) (	) (	0	0	0	0	0 0	0	0	0	0	0	0
	ou 5 : .																					
S03000	Other Equipment and assets	0	0	C	) (	0		0	0	) (	) (		0	0	0	0 0	0	0	0	0	0	0
S04500	Constructions	0	0	C	) (	0		0	0	) (	) (	0	0	0	0	0 0	0	0	0	0	0	0
	b. Sub-Total	2 49 038	1,93,60,202	(	) (	0		0 13,29,	262 2.49.03	3 2,06,90,065	2 36 205	1,83,62,593	6 546	5,13,563	0	0 12,91,576	2 42 751	2,01,67,732	6 287	5,22,332	12,833 9,9	7 609
	5.545 .544.	2, 13,030	1,33,00,202		,	· ·		10,23,	2, 13,03	2,00,30,000	2,50,205	1,00,02,000	0,510	3,13,303	· ·	0 12,51,570	2,12,732	2,02,07,702	0,207	3,22,332	12,000 5,5	,,005
	Small Value Items																					
S04800	< 410 €	0	0	(	) (	0		0	0	) (	) (	0	0	0	0	0 0	0	0	0	0	0	0
	Small Value Items																					
S04850	411 €-1.000 €	0	0	(	) (	0		0	0	) (	) (	0	0	0	0	0 0	0	0	0	0	0	0
	c. Sub-Total	0	0	C	) (	0		0	0	) (	) (	0	0	0	0	0 0	0	0	0	0	0	0
	Total	4 OE 964	3,85,48,482	(	) (	0		0 26,47,	)1E / 0F 96	4,11,96,397	7 111161	3,22,20,192	22 277	18,34,166	0	0 23,21,223	4 27 020	3,63,75,582	58,026 4	0 20 01 5	63, 81,403	.28,29 0
	Total	4,53,004	3,03,40,462		,	· U		0 20,47,	,13 4,33,00	+ +,11,50,39	4,14,401	. 3,22,20,192	. 23,3//	10,34,100	U	0 23,21,223	4,37,636	3,03,73,382	30,020 4	0,20,013		.23,09
	Previous Year	4,86,553	3,78,24,630	9,311	7,30,541	0		0 -82,02,	724 3,65,34	3,03,52,447	49,120	38,18,589	0	0	0	0 0	49,120	38,18,589	81,403 6	3,28,269		9

5. Legal Situations	
The Legal Situation of the Company is as follows:	
Name:	NIIT Airline Technologies GmbH
Legal Form:	GmbH
Date of Incorporation :	22.09.1995
Seat:	Nürnberg
Adress:	Lina-Ammon-Straße 19 b 90471 Nürnberg
Entry in Commercial Register:	Nürnberg, HRB 13610
Fiscal Year:	1st April 2019 to 31st March 2020
Main Objects of the Company:	Software Development, consultancy for planning and installation of Telecommunication equiprments as well as sale of specially developed Dataequipments
Shareholder:	Under an agreement dated 16th July 2009, the ownership was changed and it now rests with:  NIIT Technologies Limited, India -100%
Subscribed Capital:	1,00,000.00 €
Management, Power of Representation:	Managing Director: Mr. Arunbir Singh Soin Mr. Ashok Kumar Talwar

#### INDEPENDENT AUDITOR'S REPORT

To The Board of Directors of
NIIT Airline Technologies GmbH

Report on the Financial Statements

1. We have audited the accompanying financial statements of NIIT Airline Technologies GmbH ("the Company") which comprise the balance sheet as at 31st March, 2020 and the Statements of Profit and Loss of the Company for the period from 1st April 2019 to 31st March 2020 and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

2. The Company's Mangement is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

- 3. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

- 5. In our opinion and to best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in confirmity with the accounting principles generally accepted:
  - (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2020
  - (b) in the case of the Statement of Profit and Loss, of the profit for the period from 1st April 2019 to 31st March 2020

For A. K. Verma & Associates

Chartered Accountants

Firm's Registration Number 013096N

Place: Frankfurt am Main

Date: 25-04-2020

Neha Verma
Partner
(Membership No. 535454)

## Balance Sheet as on 31.03.2020

Assets

ed Assets Intangible Assets Oncessions, Industrial and signed										
oncessions, Industrial and si					A.	•				
oncessions, Industrial and si						I. Subscribed and Paid-up				
·						Capital	10,00,000		10,00,000	7,77,38,700
A Accets and licenses in sur	•					II. Profit brought forward	13,67,590		10,52,918	8,18,52,505
						III. Net Profit for the year	3,58,929	2,98,19,782	3,14,671	2,44,62,140
ights and Values	51,739	42,98,483	68,571	53,30,592						
					В.					
angible Assets						<ol> <li>Provision for Taxation</li> </ol>	4,79,200	3,98,11,936	3,14,150	2,44,21,613
perating Equipment	6,287	5,22,332	12,833	9,97,593		2. Other Provisions	1,04,264	86,62,234 _	96,695	75,16,944
							5,83,464	4,84,74,170	4,10,845	3,19,38,556
estments	-	-		-	C.	Liabilities				
						1. Sundry Creditors	11,765	9,77,461	53,321	41,45,105
						2. Liabilities towards associated				
rent Assets						Companies	35,578	29,55,823	1,59,639	1,24,10,128
nventories				-						
oilled Jobs	-	-	43,888	34,11,757						
undry Debtors and other As	sets					3. Other Liabilities	29,857	24,80,502 _	24,496	19,04,287
Sundry Debtors	4,39,068	3,64,77,759	3,39,877	2,64,21,597			77,200	64,13,786	2,37,456	1,84,59,521
. Other Assets	10,04,894	8,34,86,574	7,15,666	5,56,34,943	D.	Deferrals and Accruals				
	14,43,962	11,99,64,332	10,55,543	8,20,56,540		Deferred Revenue	29,572	24,56,842	28,617	22,24,684
Cash and Bank Balances	18,74,956	15,57,71,344	18,15,173	14,11,09,185						1
paid Expenses	39,810	33,07,441	48,501	37,70,393						
al	34.16.754	28.38.63.932	30.44.508	23.66.76.060		Total	34.16.754	28.38.63.932	30.44,508	23,66,76,060
e rrive	and Assets and licences in such ghts and Values  angible Assets perating Equipment  estments  rent Assets ventories billed Jobs andry Debtors and other Ass Sundry Debtors Other Assets  ash and Bank Balances  baid Expenses	angible Assets perating Equipment 6,287 estments -  rent Assets ventories silled Jobs - Indry Debtors and other Assets Sundry Debtors 4,39,068 Other Assets 10,04,894 14,43,962 ash and Bank Balances 18,74,956 Daid Expenses 39,810	Ad Assets and licences in such ghts and Values 51,739 42,98,483  angible Assets perating Equipment 6,287 5,22,332  Estments	Ad Assets and licences in such ghts and Values 51,739 42,98,483 68,571 angible Assets perating Equipment 6,287 5,22,332 12,833 estments	Ad Assets and licences in such ghts and Values 51,739 42,98,483 68,571 53,30,592 angible Assets perating Equipment 6,287 5,22,332 12,833 9,97,593 estments	Ad Assets and licences in such ghts and Values 51,739 42,98,483 68,571 53,30,592  B. angible Assets perating Equipment 6,287 5,22,332 12,833 9,97,593  Estments	III. Net Profit for the year   II. Provisions   II. Provision of II. Provis	Massets and licences in such ghts and Values	Massets and licences in such ghts and Values   51,739   42,98,483   68,571   53,30,592   8.   Provisions   1. Provision for Taxation   4,79,200   3,98,11,936   1. Provisions   1,04,264   86,62,234   1. Provisions   1,04,264   8,64,24,1470   1. Provisions   1,04,264   1. Provisions   1,04,264	Massets and licences in such ghts and Values   51,739   42,98,483   68,571   53,30,592   8.   Provisions   1. Provision for Taxation   4,79,200   3,98,11,936   3,14,150   96,695   5,83,464   4,84,74,170   4,10,845   4,8

## Profit and Loss Account for the year ended 31.03.2020

	01.04.2019-31.03.2020 €	01.04.2019-31.03.2020 INR	01.04.2018-31.03.2019 €	01.04.2018-31.03.2019 INR
1. Sales Turnover	16,53,207.60	12,97,10,668	17,17,651.21	13,89,06,453
2. Increase in Inventories of Unbilled Jobs	-43,887.50	-34,43,413	43,887.50	35,49,182
3. Loss on sale/write off of Fixed Assets	0	0	0	0
4. Other Operating Income	687.58	53,948	25,752.90	20,82,637
5. Bought out Services: a) Cost of Outside Services		0		0
b) Cost of Bought Out Services within EU -§13b Abs 1 UStG	-1,137	-89,197	-1,20,444	-97,40,306
c) Cost of Bought Out Services outside EU(§13b Abs 2-5 UStG)	-1,96,450	-1,54,13,475	-2,49,516	-2,01,78,359
6. Personnel Costs a) Salaries and Wages	-4,97,674	-3,90,47,502	-4,89,308	-3,95,70,338
b) Contributions to Social Security, Pensions and other employee Benefits	-94,589	-74,21,484	-90,536	-73,21,646
7. Depreciation  Depreciation of Intangible Assets, Fixed Assets, Plat and of capitalised start-up/expansion costs	-23,377	-18,34,166	-49,120	-39,72,372
8. Occupancy Costs	-53,460	-41,94,439	-57,819	-46,75,829
9. Insurance, subscriptions and other charges	-34,873	-27,36,164	-24,063	-19,46,009
10. Other operating expenses	-1,84,469	-1,44,73,420	-2,47,534	-2,00,18,088
11. Interest and similar Expenses	0	0	0	0
12. Results from ordinary activities	5,23,979	4,11,11,355	4,58,950	3,71,15,325
13. Taxes on Income and Earnings	-1,65,050	-1,29,49,823	-1,44,280	-1,16,67,948
14. Net Profit for the year	3,58,929	2,81,61,532	3,14,670	2,54,47,377

## NIIT Airline Technologies GmbH

#### Notes to Accounts

## for the Fiscal Year from 1st April 2019 to 31st March 2020

## 1. General Information

The foregoing Financial Statements were prepared in accordance with the general review of provisions of § § 252-256 HGB and taking into account the specific recognition and measurement rules for corporations (§ § 269-274, 279-283 HGB). In addition, § 42 GmbHG was kept in view.

## 2. <u>Information on accounting and valuation methods</u>

The generally accepted accounting methods for Balancing and Valuation were retained in the foregoing Annual Financial Statements .

In particular, the evaluations are as follows:

Intangible assets which are acquired for a price are capitalised at cost and depreciated using the straight line method of depreciation.

Tangible fixed assets are recorded at cost, less depreciation todate.

Small value assets are 100% depreciated in the year of acquisition.

Receivables and other assets are stated at their recorded nominal values.

Existing debt risks are taken into account by appropriate specific and general provision for Bad and Doubtful debts.

Cash and cash equivalents are stated at cost.

The prepaid expenses are determined by time based accrual of expenses method.

The equity is reported at nominal value.

The provisions are measured in such a way that all the identifiable risks and contingent obligations are accounted for. They are stated at the amounts based on sound business judgment.

Liabilities are stated at the repayable amounts.

The deferred income include accrual of deferred revenue. Income thereof will be recognised when the revenue recognition criteria are met.

## 3. Notes to Balance Sheet

Movements in Fixed Assets

Schedule of Fixed Assets as on 31.03.2020 may be referred for movements in Fixed Assets during the year.

#### Investments

Loans to associate concerns amounted to 0,00 € as on 31.03.2020 (Previous Year: 0 €) and interest thereon was charged thereon during the yeat at arm's length basis.

#### Liabilities' Ageing

Liabilities outstanding as on 31.03.2020 are for a period of less than one year.

#### Liabiliies towards Associate Concerns

Liabilities towards associate companies as on 31.03.2020 amounted to 35.578,03 € (Previous Year: 159.639 €).

## Other Liabilities

Tax Liabilities as on 31.03.2020 amounted to 15.276,79 € (Previous Year: 9.916 €). Liabilities for Social Security as on 31.03.2020 amounted to 0,00 € (Previous Year: 0 €)

## 4. <u>Information relating to Ind AS 115 and 116:-</u>

## Revenue from operations

The Company derives revenues primarily from business IT services comprising of software development and related services, consulting and package implementation and from the licensing of software products and platforms across our core and digital offerings ("together called as software related services").

Effective April 1, 2019, the Company adopted IndAS 115 "Revenue from Contracts with Customers" using the cumulative catch-up transition method, applied to contracts that were not completed as at April1, 2019. In accordance with the cumulative catch-up transition method, the comparatives have not been retrospectively adjusted. The following is a summary of new and/or revised significant accounting policies related to revenue recognition. The effect on adoption of Ind AS 115 was insignificant.

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration we expect to receive in exchange for those products or services. The Company presents revenues net of indirect taxes in its statement of Profit and loss.

Arrangements with customers for software related services are either on a time-and-material basis, fixed-price, fixed capacity/fixed monthly or on transaction based.

Revenue on time-and material contracts are recognized over time as the related services are performed.

Revenue from fixed-price, fixed-capacity/fixed monthly contracts, where the performance obligations are satisfied over time and where there is no uncertainty as to measurement or collectability of consideration, is recognized as per the percentage-of completion method. When there is uncertainty as to measurement or ultimate collectability, revenue recognition is postponed until such uncertainty is resolved. Efforts or costs expended have been used to measure progress towards completion as there is a direct relationship between input and productivity.

Maintenance/warrantee revenue is recognized ratably over the term of the underlying maintenance/warrantee arrangement.

Transaction based revenue is recognised by multiplying transaction rate to actual transaction take place during a period.

Revenues in excess of invoicing are treated as contract assets (which we refer as unbilled revenue) while invoicing in excess of revenues are treated as contract liabilities (which we refer to as deferred revenues). The Company classifies amounts due from customer as receivable or unbilled revenue depending on whether the right to consideration is unconditional. If only the passage of time is required before payment of the consideration is due, the amount is classified as receivable. Otherwise, such amounts are classified as unbilled revenue.

In arrangements for software development and related services and maintenance services, the Company has applied the guidance in Ind AS 115, Revenue from contract with customer, by applying the revenue recognition criteria for each distinct performance obligation. The arrangements with customers generally meet the criteria for considering software development and related services as distinct performance obligations. For allocating the transaction price, the Company has measured the revenue in respect of each performance obligation of a contract at its relative standalone selling price. The price that is regularly charged for an item when sold separately is the best evidence of its standalone selling price. In cases where the Company is unable to determine the standalone selling price, the Company uses the expected cost plus margin approach in estimating the standalone selling price. For software development and related services, the performance obligations are satisfied as and when the services are rendered since the customer generally obtains control of the work as it progresses.

Revenue from licenses where the customer obtains a "right to use" the licenses is recognized at the time the license is made available to the customer. Revenue from licenses where the customer obtains a "right to access" is recognized over the access period. Arrangements to deliver software products generally have three elements: license, implementation and Annual Maintenance Services. The Company has applied the principles under IndAS 115 to account for revenues from these performance obligations. When implementation services are provided in conjunction with the licensing arrangement and the license and implementation have been identified as two separate performance obligations, the transaction price for such contracts are allocated to each performance obligation of the contract based on the relative standalone selling prices. In the absence of standalone selling price for implementation, the performance obligation is estimated using the expected cost plus margin approach. Where the license is required to be substantially customized as part of the implementation service the entire arrangement fee for license and implementation is considered to be a single performance obligation and the revenue is recognized using the percentage-of-completion method as the implementation is performed.

The Company accounts for discounts and incentives to customers as a reduction of revenue based on the relatable allocation of the discounts/ incentives to each of the underlying performance obligation. Also, when the level of discount varies with increases in levels of revenue transactions, the Company recognizes the liability based on its estimate of the customer's future purchases. If it is probable that the criteria for the discount will not be met then discount is not recognized until the payment is probable. The Company recognizes changes in the estimated amount of obligations for discounts in the period in which the change occurs.

Deferred contract costs are incremental costs of obtaining a contract which are recognised as assets and amortized over the term of the contract.

Contract modifications are accounted for when additions, deletions or changes are approved either to the contract scope or contract price. The accounting for modifications of contracts involves assessing whether the services added to an existing contract are distinct and whether the pricing is at the standalone selling price. Services added that are not distinct are accounted for on a cumulative catch-up basis. Services that are distinct are accounted for prospectively, either as a separate contract, if the additional services are priced at the standalone selling price, or as a termination of the existing contract and creation of a new contract if not priced at the standalone selling price.

New and amended standards and interpretations - Ind AS 115

The Company applied Ind AS 115 for the first time in the current financial year.

Ind AS 115 supersedes Ind AS 11 Construction Contracts and Ind AS 18 Revenue and it applies, with limited exceptions, to all revenue arising from contracts with customers. Ind AS 115 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

Ind AS 115 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract.

The Company adopted Ind AS 115 using the modified retrospective method of adoption with the date of initial application of 1 April 2019. Under the modified retrospective approach there were no significant adjustments required to the retained earnings at April 1, 2019. Also, the application of Ind AS 115 did not have any significant impact on recognition and measurement of revenue and related items in the financial results.

Year ended

Disaggregate revenue information

Nil

Movement of unbilled revenue and deferred revenue

The following table discloses the movement in unbilled revenue during the year ended March 31, 2020 Particulars

The following table discloses the movement in deferred revenue during the year ended March 31, 2020 Particulars

Balance at the beginning

Less : Invoiced during the period but not recognized as revenues

Add : Revenue recognized during the period

3,97,173

Add / (Loss): Translation gain/(Loss) 0
Balance at the end 29.572

Performance obligations and remaining performance obligations

The remaining performance obligation disclosure provides the aggregate amount of the transaction price yet to be recognized as at the end of the reporting period and an explanation as to when the Company expects to recognize these amounts in revenue. Applying the practical expedient as given in IndAS115, the Company has not disclosed the remaining performance obligation related disclosures for contracts where the revenue recognized corresponds directly with the value to the customer of the entity's performance completed to date, typically those contracts where invoicing is on time and material basis, fixed monthly/fixed capacity basis and transaction basis. Remaining performance obligation estimates are subject to change and are affected by several factors, including terminations, changes in the scope of contracts, periodic revalidations, and adjustment for revenue that has not materialized and adjustments for currency.

Year ended 31 March 2019 28.617

The aggregate value of performance obligations that are completely or partially unsatisfied as of March 31, 2020, other than those meeting the exclusion criteria mentioned above, is Rs. Nil. Out of this, the Company expects to recognize revenue of around Nil within the next one year and the remaining thereafter. This includes contracts that can be terminated for convenience without a substantive penalty since, based on current assessment, the occurrence of the same is expected to be remote.

The impact on account of applying the erstwhile Ind AS 18 Revenue standard instead of Ind AS 115 Revenue from contract with customers on the financials results of the Company for the financial year ended March 31, 2020 is insignificant.

Recently issued accounting pronouncements IND AS 116 Leases

The Ministry of Corporate Affairs on 30 March 2019 notified the new leasing standard, viz., Ind AS 116 Leases. Ind AS 116 is applicable for the financial year beginning on or after 1 April 2019. It replaces the existing standard for Leases i.e Ind AS 17.

Lessees will use a single accounting model for all leases, with limited exemptions. This will result in many leases to be recognised in the balance sheets as right to use asset with corresponding liability for future lease payments. Also, the expense associated with leases will be disclosed as amortisation of right to use asset and interest expense in the statement of profit and loss.

An entity has an option to adopt Ind AS 116 using either the full retrospective method or the modified retrospective method. An entity that elects the modified retrospective method would apply Ind AS 116 to only the current period by recognising the cumulative effect of initially applying Ind AS 116 as an adjustment to the opening balance of retained earnings (or other components of equity) at the date of initial application. An entity would need to disclose how it has applied the modified retrospective method.

The Company is under process to evaluate the impacts of the new standard on financial statements.

On an average 12 employees were duting the Financial Year 2019-20.

For A. K. Verma & Associates

For NIIT Airline Technologies GmbH

**Chartered Accountants** 

Firm's Registration Number 013096N

Ort: Frankfurt

Date: 25-04-2020

Neha Verma

Ashok Kumar Talwar

Partner

**Managing Director** 

(Membership No. 535454)