(Registered Number: 2648481)

# Annual Report and Financial Statements for the year ended 31 March 2015

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#### **Directors and Advisors**

#### Directors

Rajendra S Pawar Arvind Thakur

#### **Company secretary**

Abogado Nominees Limited

#### **Company number**

2648481

#### **Registered office**

100 New Bridge Street London EC4V 6JA

#### Independent auditors

PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors 1 Embankment Place London WC2N 6RH

#### Bankers

Lloyds TSB 56 High Street Marlow SL7 1AJ

CitiBank NA Global Subsidiaries Group Centre Canary Wharf London E14 5LB

#### **Business address**

2<sup>nd</sup> Floor, 47 Mark Lane London EC3R 7QQ

#### Strategic report for the year ended 31 March 2015

The directors present their strategic report for the year ended 31 March 2015.

#### Principal activities

NIIT Technologies Limited, UK is a wholly owned subsidiary of NIIT Technologies Limited, India a global IT Software and Services Company. The Company provides services in Software Application Development and Maintenance, Software Testing, Enterprise Solutions including Package Implementation, Infrastructure Managed Services and System Integration to organisations based in the UK and rest of the world.

#### **Business review**

The revenue profile of NIIT Technologies Limited, UK is diversified across the main verticals of Travel and Transportation, Banking and Financial Services, Insurance, Media and Entertainment Technologies.

The UK business continues to operate in a very challenging and competitive business environment. The UK economy has shown encouraging signs of recovery during the year. Banks are being encouraged to lend further to small and medium sized businesses (SME) under the government's Funding for Lending (FLS) scheme. Businesses continue to strive to achieve a leaner cost structure. This has resulted in a drop in demand across the business spectrum and has also contributed to the fall in the turnover for the current year. In this environment, NIIT strives to aggressively grow its existing client portfolio and increase its business footprint. NIIT has gained a new client during the year. However, a major contribution of the UK revenue emanates from its existing clients in focused verticals. Travel & Transportation continues to be the major vertical for the UK followed by Media and Entertainment Technologies and Banking, Financial Services and Insurance. Infrastructure Managed Services business is seeing increased traction in the UK market with both the private sector and public sector exploring Outsourcing options to further rationalise their costs. NIIT is well geared to cater to this segment on the back of winning business in this segment from all our major current clients.

The results for the Company show profit on ordinary activities before taxation of £2,517,932 (2014:  $\pounds$ 3,790,024) for the year and turnover of  $\pounds$  39,651,886 (2014:  $\pounds$ 42,185,007). Profit on ordinary activities before taxation is lower as compared to the previous year. This is primarily due to a drop in the turnover. Operating margins have also retracted as compared to the previous year. This is attributed to an increased cost of sales as a percentage over turnover when compared to the previous year.

The Company has net assets of £ 20,414,075 (2014: £17,945,027).

There were no dividends declared during the year (2014: £2,000,000).

#### Future outlook

The strategy of NIIT Technologies Limited UK is to continue to build a strong differentiation in its offerings by remaining focused in the chosen verticals.

The external business environment is expected to remain challenging in the UK for 2015-16 as national, offshore and multinational organisations continue to invest and compete for business in the focused verticals. However, we remain confident that we will achieve a higher level of growth for the year. Our focus will be on increasing the 'footprint' of our services in existing accounts and to leverage the shared services model in infrastructure managed services space.

#### Strategic report for the year ended 31 March 2015 (continued)

#### Principal risks and uncertainties

The management of the business and the execution of the Company's strategy are subject to a number of risks. The key business risks and uncertainties affecting the Company are considered to relate to competition from national, offshore and multinational vendors as well as employee retention and the strength of the UK economy. The Company also recognises the potential risk of a considerable portion of its revenue continuing to emanate from a few customers and is striving to expand its customer base to mitigate this. The Company has focused on enhancing client relationship through client partners in key customer accounts.

#### Key performance indicators

Given the straightforward nature of the business, the Company's directors are of the opinion that analysis using key performance indicators is not necessary for an understanding of the development, performance or position of the business. For more details, refer to the business review in this report.

On behalf of the board

Arvind Thakur Director 30<sup>th</sup> June 2015

#### Directors' Report for the year ended 31 March 2015

The directors present their annual report and the audited financial statements of the Company for the year ended 31 March 2015.

#### **Dividend from Subsidiaries**

During the financial year, the Company received an interim dividend from its subsidiaries as follows:

- NIIT Insurance Technologies Limited £2,000,000 at the rate of £1.60 per share. (2014: £1,500,000 at the rate of £1.20 per share).
- NIIT Technologies BV, Netherlands Nil. (2014: €400,000 (£342,000) at the rate of €1000 (£855) per share.)

#### Directors

The directors of the Company at 31 March 2015 and up until the date of signing of the financial statements all of whom have been directors for the year are listed below:

Rajendra S Pawar Arvind Thakur

#### **Employment of disabled persons**

Applications that are received from disabled persons are always given full and equal consideration.

The Company is committed to employment policies, which follow best practice, based on equal opportunities for all employees, irrespective of sex, race, colour, disability or marital status and offers appropriate training and a career development for disabled staff. If members of staff become disabled, the Company continues employment wherever possible and arranges retraining. The Company's policy on training, career development and promotion of disabled people is, as far as possible, identical to that for other employees.

The Company is also committed to providing employees with information on matters of concern to them on a regular basis, so that the view of the employees can be taken into account when making decisions that are likely to affect their interest. In addition, the Company encourages the involvement of employees by means of employee satisfaction surveys, focus group discussions and 360 degree feedback mechanism.

#### Financial risk management

The Company's operations expose it to limited financial risks that include price risk, credit risk, liquidity risk foreign currency exchange rate risk and interest rate cash flow risk.

Given the size of the Company, the directors have not delegated the responsibility of monitoring financial risk management to a sub-committee of the board. The Company's finance department implements policies set by the board of directors.

#### Price risk

Due to the nature of its business, the Company is not exposed to any major price risks. Due consideration is given for annual salary increases in line with the growth in business in terms of both price and volumes inter dependant on contract negotiations.

#### Directors' Report for the year ended 31 March 2015 (continued)

#### Credit risk

The majority of the Company's customer base is comprised of blue chip customers. During the financial year, the Company has provided for doubtful debts of £66,882 (2014: £Nil). There are no bad debts written off during the year (2014: £2,267).

The Company has implemented policies that require appropriate credit checks on potential customers before sales are made.

#### Liquidity risk

Proactive receivables management results in a favourable working capital position. Management continues its focus in this area.

#### Interest rate and cash flow risk

The Company's favourable liquidity situation did not warrant any significant borrowing in the current year. Policies in this regard will be in review regularly by the Directors.

#### Foreign currency exchange rate risk

The Management is aware of the volatility in the foreign currency fluctuations and will put in place measures to minimise the risks if this continues.

#### Qualifying third party indemnity provisions

The Directors and Officers of the Company are covered by the Corporate Directors and Officers Liability insurance policy insurance. This is in force at the date of the balance sheet.

#### Political and charitable donations

The Company made charitable donations during the year to the tune of £599 (2014: £400). There were no political donations made during the year (2014: £Nil).

#### Statement of Directors' Responsibilities

The directors are responsible for preparing the Strategic report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

#### Directors' Report for the year ended 31 March 2015 (continued)

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditors

At the date of approving this report, each of the Company's directors, as set out on page 4, confirm the following:

- so far as each director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### Independent auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution concerning their re-appointment will be proposed at the Board Meeting.

On behalf of the board

Arvind Thakur Director 30<sup>th</sup> June 2015

#### Independent Auditors' Report to the Members of NIIT Technologies Limited

#### Report on the financial statements

#### Our opinion

In our opinion the financial statements, defined below:

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

This opinion is to be read in the context of what we say in the remainder of this report.

#### What we have audited

The financial statements, which are prepared by NIIT Technologies Limited, comprise:

- the balance sheet as at 31 March 2015;
- the profit and loss account for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the Annual Report and Financial Statements (the "Annual Report") to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Independent Auditors' Report to the Members of NIIT Technologies Limited (continued)

#### Other matters on which we are required to report by exception

#### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

#### Responsibilities for the financial statements and the audit

#### Our responsibilities and those of the directors

As explained more fully in the Statement of Directors' Responsibilities set out on pages 2 and 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Kevin McGhee (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London 30<sup>th</sup> June 2015

#### Profit And Loss account for the year ended 31 March 2015

|   | Note | 2                  | 2015                  |                    | 2014           |
|---|------|--------------------|-----------------------|--------------------|----------------|
|   | NOLE | £                  | INR                   | £                  | INR            |
| Turnover                                      | 2    | 39,651,886         | 3,934,310,685         | 42,185,007         | 4,052,549,101  |
| Cost of sales                                 |      | <u>-35,199,011</u> | <u>-3,492,490,750</u> | <u>-35,597,975</u> | -3,419,758,626 |
| Gross profit                                  |      | 4,452,875          | 441,819,935           | 6,587,032          | 632,790,475    |
| Administrative expenses                       |      | -3,949,026         | -391,827,395          | -4,656,700         | -447,351,008   |
| Operating profit                              | 3    | 503,849            | 49,992,540            | 1,930,332          | 185,439,467    |
| Income from shares in group undertakings      |      | 2,000,000          | 198,442,550           | 1,842,000          | 176,953,756    |
| Interest receivable and similar income        | 4    | 14,083             | 1,397,333             | 17,692             | 1,699,601      |
| Profit on ordinary activities before taxation |      | 2,517,932          | 249,832,423           | 3,790,024          | 364,092,825    |
| Tax on profit on ordinary activities          | 8    | -75,699            | -7,510,951            | -301,933           | -29,005,526    |
| Profit for the financial year                 | 15   | 2,442,233          | 242,321,472           | 3,488,091          | 335,087,299    |

The Company's profits are derived entirely from continuing operations.

The Company has no recognised gains and losses other than those included in the results above, and therefore no separate statement of total recognised gains and losses has been presented.

There is no material difference between the profit on ordinary activities before taxation and the profit for the years stated above and their historical cost equivalents.

#### Balance Sheet as at 31 March 2015

|   |      | 2           | 015           | 2           | 2014           |  |
|---|------|-------------|---------------|-------------|----------------|--|
|   | Note | £           | INR           | £           | INR            |  |
| Fixed assets                                    |      |             |               |             |                |  |
| Tangible assets                                 | 9    | 36,434      | 3,371,828     | 172,859     | 17,309,340     |  |
| Investments                                     | 10   | 17,005,170  | 1,573,763,864 | 17,005,170  | 1,702,822,901  |  |
|   |      | 17,041,604  | 1,577,135,692 | 17,178,029  | 1,720,132,241  |  |
| Current assets                                  |      |             |               |             |                |  |
| Debtors   | 11   | 10,386,957  | 961,273,400   | 10,225,155  | 1,023,902,031  |  |
| Cash at bank and in hand                        |      | 3,519,571   | 325,722,922   | 2,097,538   | 210,038,226    |  |
| Total assets                                    |      | 13,906,528  | 1,286,996,322 | 12,322,693  | 1,233,940,257  |  |
| Creditors - amounts falling due within one year | 12   | -10,534,057 | -974,886,946  | -11,555,695 | -1,157,136,452 |  |
| Net current assets/(liabilities)                |      | 3,372,471   | 312,109,376   | 766,998     | 76,803,805     |  |
| Total assets less current liabilities           |      | 20,414,075  | 1,889,245,068 | 17,945,027  | 1,796,936,046  |  |
| Net assets                                      |      | 20,414,075  | 1,889,245,068 | 17,945,027  | 1,796,936,046  |  |
| Capital and reserves                            |      |             |               |             |                |  |
| Called-up share capital                         | 13   | 3,276,427   | 303,220,868   | 3,276,427   | 328,086,984    |  |
| Profit and loss account                         | 14   | 17,005,065  | 1,573,754,147 | 14,531,535  | 1,455,123,976  |  |
| Other reserves                                  | 15   | 132,583     | 12,270,053    | 137,065     | 13,725,086     |  |
| Total shareholder's funds                       | 17   | 20,414,075  | 1,889,245,068 | 17,945,027  | 1,796,936,046  |  |

The financial statements on pages 9 to 22 were approved by the board of directors on 30<sup>th</sup> June 2015 and were signed on its behalf by: Rajendra S Pawar

Director

Registered Number: 2648481

#### Notes to the Financial Statements for the year ended 31 March 2015

#### Principal accounting policies

These financial statements have been prepared on the going concern basis under the historical cost convention and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom. The principal accounting policies, which have been applied consistently with the prior year, are set out below.

#### **Consolidated financial statements**

The Company is a wholly owned subsidiary of NIIT Technologies Limited, India and in accordance with the provisions of S401 of the Companies Act 2006, group financial statements have not been prepared. The financial statements of the Company and its subsidiary are included in the consolidated financial statements publish by the parent Company NIIT Technologies Limited, India and are publicly available.

#### Turnover

1

In respect of long term fixed price software projects, revenue is recognised on a 'percentage of completion' basis at the balance sheet date, with 'percentage completion' being measured by the costs to date as a percentage of the estimated costs to completion. Any loss on a contract is recognised in full as soon as a loss is foreseen by reference to the estimated cost to completion.

In respect of agreements requiring provision of professional services, turnover is recognised over the year the service is provided as per the terms of the agreements.

Turnover represents the invoiced value of services supplied, net of value added tax and trade discounts.

#### **Cash flows**

The financial statements of the parent Company NIIT Technologies Limited, India include a consolidated cash flow statement and are publicly available. Consequently, in accordance with FRS 1 Cash Flow Statements (Revised 1996), the Company is exempt from preparing a cash flow statement.

#### Tangible fixed assets and depreciation

The tangible fixed assets are stated at their purchase cost, together with any incidental expenses of acquisition less accumulated depreciation. Depreciation is calculated so as to write off the cost of tangible fixed assets, less their estimated residual values, on a straight-line basis over the expected useful economic lives of the assets concerned. The principal estimated lives used for this purpose are:

Computer equipment 3 to 5 years Office equipment 3 to 10 years

#### Investments

Investments are stated at cost less any impairment in value. Management review the need for any impairment annually or when there is a specific event that may indicate the need for impairment.

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### Principal accounting policies (continued)

#### Pensions

1

The Company operates a defined contribution pension scheme. Assets of the scheme are held separately from those of the Company in an independently administered fund. The amount charged

against profits represents the contributions payable to the scheme in respect of the accounting year.

#### **Deferred taxation**

Deferred tax is provided, except as noted below, on timing differences that have arisen but not reversed by the balance sheet date, where the timing differences result in an obligation to pay more tax, or a right to pay less tax, in the future. Timing differences arise because of differences between the treatment of certain items for accounting and taxation purposes.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. During the year, the Company has not recognised a deferred tax asset arising on FRS 20 share based payments of £26,516 (2014: £27,413).

Deferred tax is measured at the average tax rates that are expected to apply in the periods when the timing differences are expected to reverse, based on tax rates and law enacted or substantively enacted at the balance sheet date. Deferred tax assets and liabilities are not discounted.

#### **Foreign currency**

Transactions denominated in foreign currencies are translated into sterling at the exchange rate prevailing on the first working day of the month. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. Exchange gains and losses are taken to the profit and loss account in the year in which they arise.

#### **Operating leases**

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the terms of the leases.

#### Share based payments

The parent Company, NIIT Technologies Limited, India, has introduced an employee stock option plan. Certain employees of the Company are awarded options over the shares of the ultimate parent.

In accordance with FRS 20, the fair value of these options using the Black-Scholes model is recognised as an expense, with a corresponding increase in other reserves. The total amount to be expensed over the vesting period is determined by reference to the fair market value of the options granted. At each balance sheet date, the entity revises its estimates of the number of options that are expected to vest and recognises the impact of the revision to original estimates, if any, in the profit and loss account, with a corresponding adjustment to equity.

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### Principal accounting policies (continued)

In the event that options are granted with an exercise price lower than the prevailing market price at grant date, and when NIIT Technologies Limited, India makes a recharge to the Company in respect of share options granted to the Company's employees, these inter-company charges are offset in other reserves against the relevant capital contribution.

#### **Research and Development Expenditure Credit**

The Company has claimed research and development expenditure credit as per the guidelines prescribed by HMRC. Management is confident that the claims will be successful.

#### 1 Going concern

The financial statements have been prepared on a going concern basis.

#### 2 Turnover

The Company is in the business of providing IT software services only. The analysis of turnover by geographical segment is shown below.

|                            | By origin  |            |               |               | By destination |            |               |               |
|----------------------------|------------|------------|---------------|---------------|----------------|------------|---------------|---------------|
|                            | 2015<br>£  | 2014<br>£  | 2015<br>INR   | 2014<br>INR   | 2015<br>£      | 2014<br>£  | 2015<br>INR   | 2014<br>INR   |
| Geographical area          |            |            |               |               |                |            |               |               |
| United Kingdom and Ireland | 39,651,886 | 42,185,007 | 3,934,310,685 | 4,052,549,101 | 32,555,627     | 34,537,130 | 3,230,210,819 | 3,317,847,384 |
| Rest of Europe             | -          | -          | -             | -             | 4,183,670      | 2,471,455  | 415,109,072   | 237,423,043   |
| Rest of World              | -          | -          | -             | -             | 2,912,589      | 5,176,422  | 288,990,794   | 497,278,673   |
|                            | 39,651,886 | 42,185,007 | 3,934,310,685 | 4,052,549,101 | 39,651,886     | 42,185,007 | 3,934,310,685 | 4,052,549,101 |

Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### 3 Operating profit

|  | 2       | 015        | 20       | 14          |
|--|---------|------------|----------|-------------|
| Operating profit is stated after charging:                 | £       | INR        | £        | INR         |
| Depreciation of tangible assets<br>Auditors' remuneration: | 151,445 | 15,026,566 | 86,551   | 8,314,617   |
| - The audit of the Company pursuant to legislation         | 35,900  | 3,562,044  | 28,500   | 2,737,884   |
| - Tax services   | 14,325  | 1,421,345  | 5,550    | 533,167     |
| - Other services   | 12,650  | 1,255,149  | 9,830    | 944,330     |
| Operating lease charges:                                   |         |            |          |             |
| - Plant and machinery                                      | -       | -          | -        | -           |
| - Other  | 4,281   | 424,766    | 12,520   | 1,202,748   |
| Exchange rate gain / (loss)                                | 407,535 | 40,436,142 | -334,555 | -32,139,394 |

#### 4 Interest receivable and similar income

|   | 2      | 2015      | 2014   |           |  |
|---|--------|-----------|--------|-----------|--|
|   | £      | INR       | £      | INR       |  |
| Bank interest and other interest income | 14,083 | 1,397,333 | 17,692 | 1,699,601 |  |

#### 5 Directors' emoluments

The emoluments and any options granted in respect of share schemes of Rajendra S Pawar and Arvind Thakur were paid by other group companies, and they are deemed to be wholly attributable to the services of those companies. Accordingly, their emoluments are not disclosed in these financial statements. There are no retirement benefits accruing to directors (2014: Nil) under the defined contribution scheme. The Company has not made any contributions during the year (2014: Nil). **Dividends** 

#### 6

|   | 2015 |     | 2014      |             |
|---|------|-----|-----------|-------------|
|   | £    | INR | £         | INR         |
| Equity – ordinary                               | -    |     |           |             |
| Interim paid: £Nil (2014: £0.6104 per £1 share) | Nil  | -   | 2,000,000 | 192,132,200 |

The directors do not recommend payment of a final dividend (2014: Nil)

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### 7 Employee information

The average monthly number of persons (including executive directors) employed by the Company during the year was:

| By activity | 2015<br>Number | 2014<br>Number |
|-------------|----------------|----------------|
| Management  | 28             | 28             |
| Consultancy | 217            | 213            |
| ¥           |                |                |
|             | 245            | 241            |

#### Employment costs during the year were as follows:

|  | 2015       |               | 2014       |               |
|--|------------|---------------|------------|---------------|
|  | £          | INR           | £          | INR           |
| Wages and salaries                                       | 12,415,014 | 1,231,833,518 | 11,216,513 | 1,077,526,660 |
| Social security costs                                    | 1,045,183  | 103,704,390   | 1,120,561  | 107,647,925   |
| Other pension costs                                      | 194,227    | 19,271,451    | 124,825    | 11,991,451    |
| Costs associated with share based payments (see note 16) | 84,583     | 8,392,433     | 69,892     | 6,714,252     |
|  | 13,739,007 | 1,363,201,792 | 12,531,791 | 1,203,880,287 |

#### Tax on profit on ordinary activities

|  | 20      | 015        | 2014    |            |
|--|---------|------------|---------|------------|
|  | £       | INR        | £       | INR        |
| Current tax:                                   |         |            |         |            |
| UK corporation tax on profits of the year      | 88,560  | 8,787,036  | 373,952 | 35,924,110 |
| Overseas tax                                   | 13,698  | 1,359,133  | 18,651  | 1,791,729  |
| Adjustment in respect of prior year            | -10,609 | -1,052,639 | -94,510 | -9,079,207 |
| Total current tax charge<br>Deferred tax:      | 91,649  | 9,093,531  | 298,093 | 28,636,632 |
| Origination and reversal of timing differences | -15,950 | -1,582,579 | 3,840   | 368,894    |
| Total deferred tax (credit)/charge             | -15,950 | -1,582,579 | 3,840   | 368,894    |
| Tax on profit on ordinary activities           | 75,699  | 7,510,951  | 301,933 | 29,005,526 |

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### Tax on profit on ordinary activities (continued)

The tax assessed for the year is lower (2014: lower) than the standard rate of corporation tax in the UK of 21% (2014: 23%). The differences are explained below:

|   | 2015      |             | 2014      |             |
|---|-----------|-------------|-----------|-------------|
|   | £         | INR         | £         | INR         |
| Profit on ordinary activities before tax  | 2,517,932 | 249,832,423 | 3,790,024 | 364,092,825 |
| Profit on ordinary activities multiplied by standard rate in UK of corporation tax of 21% (2014: 23%) | 528,766   | 52,464,837  | 871,706   | 83,741,396  |
| Effects of:   |           |             |           |             |
| Expenses not included for tax purposes  | -         | -           | -         | -           |
| ncome not included for tax purposes   | -458,271  | -45,470,233 | -505,326  | -48,544,698 |
| Accelerated capital allowance and other timing differences  | 18,065    | 1,792,432   | 7,572     | 727,413     |
| DTR, overseas tax, tax credits on FII & irrecoverable ACT   | 13,698    | 1,359,133   | 18,651    | 1,791,729   |
| Adjustment in respect of prior year   | -10,609   | -1,052,639  | -94,510   | -9,079,207  |
| Current tax charge for the year   | 91,649    | 9,093,531   | 298,093   | 28,636,632  |

The deferred taxation asset of £49,820 (2014: £33,870) has been recognised and is disclosed within debtors (see note 12)

|                                | 2015           |                 | 2014           |                  |
|--------------------------------|----------------|-----------------|----------------|------------------|
|                                | Deferred tax a | sset recognized | Deferred tax a | asset recognized |
| Deferred tax asset comprises:  | £              | INR             | £              | INR              |
| Accelerated capital allowances | 41,790         | 3,867,506       | 24,584         | 2,461,734        |
| Short term timing differences  | 4,579          | 423,769         | 6,711          | 672,010          |
| Pension provision              | 3,451          | 319,377         | 2,575          | 257,849          |
|                                | 49,820         | 4,610,652       | 33,870         | 3,391,593        |
| As at 1 April 2014             |                |                 | 33,870         | 3,391,593        |
| Movement during the year       |                |                 | 15,950         | 1,582,579        |
| Curreny transalation reserve   |                |                 | -              | (363,520.42)     |
| As at 31 March 2015            |                |                 | 49,820         | 4,610,652        |

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#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

Based on current capital investment plans, the Company expects to continue to be able to claim capital allowances in excess of depreciation in future years at a similar level to the current year.

The directors consider that it is more likely than not that there will be sufficient taxable profits in the future such as to realise the deferred tax asset, and therefore the asset has been recognised in these financial statements.

The standard rate of Corporation Tax in the UK changed from 23% to 21% with effect from 1 April 2014. Accordingly, the company's profit for this accounting year is taxed at an effective rate of 3.01% (2014: 7.97%).

In addition to the changes in rates of Corporation tax disclosed above, further changes to the UK Corporation tax rates have been announced. These include a further reduction to the main rate to reduce the rate to 20% from 1 April 2015. This change was substantively enacted on 2 July 2013 and therefore is included in these financial statements. The deferred tax asset has been re-measured using the enacted tax rates.

The Company has adopted the new R&D expenditure credit legislation introduced in 2013 that allows large companies to claim expenditure credits equal to 10% per cent of the qualifying research and development (R&D) expenditure. In the current financial year, the company has made a claim of £62,416 (2014: £132,543). The operating profit for the current financial year has been derived at giving effect to the same.

|                                 | Computer equipment |            | Office equipment |           | Total   |            |
|---------------------------------|--------------------|------------|------------------|-----------|---------|------------|
| Cost                            | £                  | INR        | £                | INR       | £       | INR        |
| At 1 April 2014                 | 360,901            | 36,139,038 | 97,987           | 9,811,987 | 458,888 | 45,951,025 |
| Additions                       | 15,071             | 1,495,364  | 0                | 0         | 15,071  | 1,495,364  |
| Disposals                       | -2,666             | -264,524   | -285             | -28,278   | -2,951  | -292,802   |
| Currency Translation reserve    |                    | -2,821,826 |                  | -741,760  |         | -3,563,586 |
| At 31 March 2015                | 373,306            | 34,548,052 | 97,702           | 9,041,949 | 471,008 | 43,590,001 |
| Accumulated depreciation        |                    |            |                  |           |         |            |
| At 1 April 2014                 | 229,394            | 22,970,506 | 56,635           | 5,671,180 | 286,029 | 28,641,686 |
| Charge for year                 | 127,068            | 12,607,849 | 24,377           | 2,418,717 | 151,445 | 15,026,566 |
| Disposals                       | -2,615             | -259,464   | -285             | -28,278   | -2,900  | -287,742   |
| Currency Translation reserve    |                    | -2,571,696 |                  | -590,642  |         | -3,162,338 |
| At 31 March 2015                | 353,847            | 32,747,195 | 80,727           | 7,470,977 | 434,574 | 40,218,172 |
| Net book value at 31 March 2015 | 19,459             | 1,800,857  | 16,975           | 1,570,972 | 36,434  | 3,371,828  |
| Net book value at 31 March 2014 | 131,507            | 13,168,532 | 41,352           | 4,140,807 | 172,859 | 17,309,340 |

#### Tangible assets

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Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### 10 Investments

|                                 | Shares in subsidiary undertakings |               |  |  |
|---------------------------------|-----------------------------------|---------------|--|--|
| Cost                            | £                                 | INR           |  |  |
| At 1 April 2014                 | 17,005,170                        | 1,702,822,901 |  |  |
| Currency Translation reserve    |                                   | -129,059,037  |  |  |
| Net book value at 31 March 2015 | 17,005,170                        | 1,573,763,864 |  |  |
| Net book value at 31 March 2014 | 17,005,170                        | 1,702,822,901 |  |  |

#### Subsidiary undertakings:

| Company name                        | Country of<br>Incorporation | Principal activity | %<br>Interest | Capital and<br>reserves | Profit or (loss) |
|-------------------------------------|-----------------------------|--------------------|---------------|-------------------------|------------------|
| NIIT Technologies BV                | Holland                     | Software services  | 100%          | € 977,204               | € 153,182        |
| NIIT Technologies NV                | Belgium                     | Software services  | 100%          | € 104,379               | € (55,045)       |
| NIIT Insurance<br>Technologies Ltd. | UK                          | Software services  | 100%          | £3,770,910              | £1,836,716       |
| NIIT Technologies S.A.              | Spain                       | Software services  | 100%          | € 3,100,207             | € 531,599        |
| NIIT Technologies Brazil<br>Ltda.   | Brazil                      | Software services  | 99%           | BRL 251,609             | BRL125,046       |

All investments are reviewed by the Management for impairment at the end of the year. Any decline in the value of the said investment is recognised and charged to the profit and loss account. The directors believe that the carrying value of the investments is supported by their respective projected future cash flows.

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### 11 Debtors

|                                    | 20         | )15         | 2014       |               |  |
|------------------------------------|------------|-------------|------------|---------------|--|
|                                    | £          | INR         | £          | INR           |  |
| Trade debtors                      | 9,676,689  | 895,540,796 | 8,737,504  | 874,935,206   |  |
| Amounts owed by group undertakings | 397,719    | 36,807,382  | 871,237    | 87,241,840    |  |
| Other debtors                      | 35,508     | 3,286,130   | 53,622     | 5,369,471     |  |
| Deferred tax asset (see note 9)    | 49,820     | 4,610,652   | 33,870     | 3,391,593     |  |
| Prepayments and accrued income     | 227,221    | 21,028,440  | 528,922    | 52,963,922    |  |
|                                    | 10,386,957 | 961,273,400 | 10,225,155 | 1,023,902,031 |  |

Amounts owed by group undertakings for the current and previous financial year represent trade balances which are unsecured, non-interest bearing and have no fixed term of repayment. There are no short term loans owed by group undertakings (2014: £0.626 million) included in the amounts owed by group undertakings.

#### 12 Creditors - amounts falling due within one year

|                                    | 20         | 015         | 2014       |               |  |
|------------------------------------|------------|-------------|------------|---------------|--|
|                                    | £          | INR         | £          | INR           |  |
| Trade creditors                    | 54,128     | 5,009,341   | 137,437    | 13,762,336    |  |
| Amounts owed to group undertakings | 7,716,447  | 714,127,847 | 8,484,163  | 849,566,753   |  |
| Corporation tax                    | 88,561     | 8,195,984   | 373,952    | 37,445,908    |  |
| Other taxation and social security | 1,413,088  | 130,775,925 | 1,328,146  | 132,994,697   |  |
| Other creditors                    | 9,048      | 837,358     | 11,936     | 1,195,219     |  |
| Accruals and deferred income       | 1,252,785  | 115,940,491 | 1,220,061  | 122,171,540   |  |
|                                    | 10,534,057 | 974,886,946 | 11,555,695 | 1,157,136,452 |  |

Trade balances included in amounts owed to group undertakings for the current and previous year are unsecured and interest free.

#### 13 Called up share capital

|  | 2         |             | 2014      |             |  |
|--|-----------|-------------|-----------|-------------|--|
|  | £         | INR         | £         | INR         |  |
| Authorised   | ·         |             |           |             |  |
| 7,000,000 (2014: 7,000,000) ordinary shares of £1 each | 7,000,000 | 647,823,400 | 7,000,000 | 700,949,200 |  |
| Allotted and fully paid                                |           |             |           |             |  |
| 3,276,427 (2014: 3,276,427) ordinary shares of £1 each | 3,276,427 | 303,220,868 | 3,276,427 | 328,086,984 |  |

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### 14 **Profit and loss account**

|                               | £          | INR           |
|-------------------------------|------------|---------------|
| At 1 April 2014               | 14,531,535 | 1,455,123,976 |
| Profit for the financial year | 2,442,233  | 242,321,472   |
| Transfer from other reserves  | 31,297     | 3,105,328     |
| Currency Translation reserve  |            | -126,796,630  |
| At 31 March 2015              | 17,005,065 | 1,573,754,147 |

#### 15 Other reserves

The ultimate parent Company, NIIT Technologies Limited, India, operates an equity-settled, share-based compensation plan. Certain employees of the Company are awarded options over the shares in the ultimate parent. The fair value of the employee services received using the Black-Scholes option pricing model in exchange for these grants of options is recognised as an expense, with a corresponding increase in Other Reserves.

During the year, the Company recognises the impact of the revision in the options vested and remaining to be exercised in the profit and loss account, with a corresponding adjustment to Other Reserves.

|   | £       | INR        |
|---|---------|------------|
| At 1 April 2014                                       | 137,065 | 13,725,086 |
| Share-base capital reserve for the year (see note 17) | 26,815  | 2,660,618  |
| Transferred to Profit and loss account                | -31,297 | -3,105,328 |
| Currency Translation reserve                          |         | -1,010,323 |
| At 31 March 2015                                      | 132,583 | 12,270,053 |

#### 16 Share based payments

NIIT Technologies Limited, India, which is the 100% Holding Company of NIIT Technologies Limited, operates an Employee Stock Option Plan (ESOP 2005). The remuneration committee of the holding Company can grant options over shares in the holding Company to employees of the group. Options are granted with a fixed exercise price. Awards under the ESOP are generally reserved for employees at senior management level and above. In the current year, the holding Company has issued grants on 15 October 2014. Grants for which options are still outstanding are represented in the table below. Exercise of an option is subject to continued employment. The fair market value of the shares was valued using the Black-Scholes option-pricing model. The fair value per option granted and the assumptions used in the calculation are as follows:

| Grant date | Share price<br>at grant<br>date (Rs) | Exercise<br>price (Rs) | Nos.of<br>empes | Shares<br>under<br>option | Vesting<br>year(s) | Expected volatility | Option<br>life<br>(years) | Expected<br>life (years) | Risk free<br>rate | Expected<br>dividends<br>expressed as a<br>dividend yield * | Fair value<br>per option<br>(Rs) |        |        |       |       |       |       |        |
|------------|--------------------------------------|------------------------|-----------------|---------------------------|--------------------|---------------------|---------------------------|--------------------------|-------------------|---|----------------------------------|--------|--------|-------|-------|-------|-------|--------|
|            |                                      |                        |                 |                           | 1                  | 35.17%              | 4                         | 2.5                      | 8.46%             | 3.82%   | 95.22                            |        |        |       |       |       |       |        |
| 15-Oct-14  | 393.70                               | 393.70                 | 1               | 21000                     | 2                  | 35.98%              | 5                         | 3.5                      | 8.47%             | 3.82%   | 112.19                           |        |        |       |       |       |       |        |
|            |                                      |                        |                 |                           | 3                  | 35.38%              | 6                         | 4.5                      | 8.48%             | 3.82%   | 122.43                           |        |        |       |       |       |       |        |
|            |                                      |                        |                 |                           | 1                  | 35.17%              | 4                         | 2.5                      | 8.46%             | 3.82%   | 349.75                           |        |        |       |       |       |       |        |
| 15-Oct-14  | 393.70                               | 393.70                 | 393.70          | 393.70                    | 393.70             | 393.70              | 393.70                    | 10.00                    | 10.00             | 1   | 15000                            | 2      | 35.98% | 5     | 3.5   | 8.47% | 3.82% | 336.97 |
|            |                                      |                        |                 |                           |                    | 3                   | 35.38%                    | 6                        | 4.5               | 8.48%   | 3.82%                            | 324.67 |        |       |       |       |       |        |
|            |                                      |                        |                 |                           |                    |                     |                           |                          |                   | 1   | 34.72%                           | 4      | 2.5    | 9.27% | 3.91% | 77.67 |       |        |
|            |                                      | 282.00 1               | 282.00          | 0 282.00                  |                    |                     |                           |                          | 2                 | 34.13%  | 5                                | 3.5    | 9.00%  | 3.91% | 86.98 |       |       |        |
| 02-Sep-13  | 294.80                               |                        |                 |                           | 282.00             | 282.00              | 282.00                    | 282.00                   | 282.00            | 1   | 100,000                          | 3      | 39.11% | 6     | 4.5   | 8.82% | 3.91% | 102.44 |
|            |                                      |                        |                 |                           | 4                  | 44.99%              | 7                         | 5.5                      | 8.71%             | 3.91%   | 117.68                           |        |        |       |       |       |       |        |
|            |                                      |                        |                 |                           | 5                  | 49.78%              | 8                         | 6.5                      | 8.66%             | 3.91%   | 129.38                           |        |        |       |       |       |       |        |
|            |                                      |                        |                 |                           | 1                  | 34.72%              | 4                         | 2.5                      | 9.27%             | 3.91%   | 259.42                           |        |        |       |       |       |       |        |
|            |                                      |                        |                 |                           | 2                  | 34.13%              | 5                         | 3.5                      | 9.00%             | 3.91%   | 249.8                            |        |        |       |       |       |       |        |
| 02-Sep-13  | 294.80                               | 10.00                  | 1               | 35,000                    | 3                  | 39.11%              | 6                         | 4.5                      | 8.82%             | 3.91%   | 240.5                            |        |        |       |       |       |       |        |
|            |                                      |                        |                 |                           | 4                  | 44.99%              | 7                         | 5.5                      | 8.71%             | 3.91%   | 231.55                           |        |        |       |       |       |       |        |
|            |                                      |                        |                 |                           | 5                  | 49.78%              | 8                         | 6.5                      | 8.66%             | 3.91%   | 222.95                           |        |        |       |       |       |       |        |

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

\* Expected dividends expressed as a dividend yield

Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### 16 Share based payments (continued)

The schedule of live options exercisable is given in the table below:

| Grant date | Live options | Vesting year(s) | Options exercisable |
|------------|--------------|-----------------|---------------------|
|            |              | 1               | 7,000               |
| 15-Oct-14  | 21,000       | 2               | 7,000               |
|            |              | 3               | 7,000               |
|            |              | 1               | 5,000               |
| 15-Oct-14  | 15,000       | 2               | 5,000               |
|            |              | 3               | 5,000               |
|            |              | 1               | 20,000              |
|            | 100,000      | 2               | 20,000              |
| 02-Sep-13  |              | 3               | 20,000              |
|            |              | 4               | 20,000              |
|            |              | 5               | 20,000              |
|            |              | 1               | 7,000               |
|            |              | 2               | 7,000               |
| 02-Sep-13  | 35,000       | 3               | 7,000               |
|            |              | 4               | 7,000               |
|            |              | 5               | 7,000               |

As the life of the option is greater than one year, there is considerable difficulty in estimating the amount and time of future dividend pay outs with certainty. Hence future dividend pay out has not been incorporated in the valuation analysis.

The expected volatility for the options granted during the current financial year is considered as shown in the table on the preceding page and is based on

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

historical volatility in the share price movement of the ultimate holding Company. The expected life is the average of the minimum and maximum life of the options. The risk free rate of return for the options granted during the year is as shown in the table on the preceding page based on long-term Indian government securities. A reconciliation of option movements over the year to 31 March 2015 is shown below:

|                         | Number    | 2015<br>Weighted<br>average<br>exercise<br>price | Number   | 2014<br>Weighted<br>average<br>exercise<br>price |
|-------------------------|-----------|--|----------|--|
|                         |           | INR Rs   |          | INR Rs   |
| Outstanding at 1 April  | 266,875   | 173.28   | 188,500  | 132.08   |
| Granted                 | 36,000    | 222.83   | 135,000  | 211.48   |
| Lapsed                  | (25,500)  | 203.26   | (11,750) | 127.20   |
| Exercised               | (106,375) | 117.62   | (44,875) | 127.20   |
| Outstanding at 31 March | 171,000   | 173.28   | 266,875  | 173.28   |
| Exercisable at 31 March | 266,875   | 173.28   | 266,875  | 173.28   |

| Range of<br>Exercise Price | Weighted<br>average<br>exercise | Number of shares | Weighted average remaining life |             |  |
|----------------------------|---------------------------------|------------------|---------------------------------|-------------|--|
|                            |                                 |                  | Expected                        | Contractual |  |
| Rs 393.70                  | Rs 393.70                       | 21,000           | 3.5                             | 7           |  |
| Rs 10.00                   | Rs 10.00                        | 15,000           | 3.5                             | 7           |  |
| Rs 282.00                  | Rs 282.00                       | 100,000          | 4                               | 8           |  |
| Rs 10.00                   | Rs 10.00                        | 35,000           | 4                               | 8           |  |

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

During the current financial year 106,375 (2014: 44,875) options were exercised. The weighted average share price for options exercised during the year is Rs.117.62 (2014: Rs.127.20). The net charge for the year relating to employee share based payment plans was £84,583 (2014: £69,892), all of which related to equity share based payment transactions.

#### 17 Reconciliation of movements in shareholders' funds

|                                   | 201        | 5             | 2014       |               |  |
|-----------------------------------|------------|---------------|------------|---------------|--|
|                                   | £          | INR           | £          | INR           |  |
| Profit for the financial year     | 2,442,233  | 242,321,472   | 3,488,091  | 335,087,299   |  |
| Dividends paid during the year    | -          | -             | -2,000,000 | -192,132,200  |  |
| Share based payments              | 26,815     | 2,660,618     | 27,171     | 2,610,212     |  |
| Net change to shareholders' funds | 2,469,048  | 244,982,091   | 1,515,262  | 145,565,311   |  |
| Opening shareholders' funds       | 17,945,027 | 1,796,936,046 | 16,429,765 | 1,356,163,735 |  |
| Currency Translation reserve      |            | 92,309,022    |            | 440,772,310   |  |
| Closing shareholders' funds       | 20,414,075 | 1,889,245,068 | 17,945,027 | 1,796,936,046 |  |

#### 18 Contingent liabilities and financial commitments

Bank guarantees totalling \$83,004 (£55,947) have been issued by Lloyds Bank in favour of Turkish Airlines Inc., to fulfil the obligations of the Company under the 'Platform Based Services' contract.

The Company has also given an irrevocable unconditional Parental guarantee to ING Belgium N.V./S.A. covering the solvency and obligations of NIIT Technologies N.V., Belgium under the agreement with ING Belgium.

Capital commitments relating to procurement of Plant & Machinery remaining to be executed and not provided for at the date of the financial statements is Nil (2014: £4,052).

#### Notes to the Financial Statements for the year ended 31 March 2015 (continued)

#### 19 Contingent liabilities and financial commitments (continued)

|                          |                       | 2015  |                       |       |                       | 2014  |                       |       |  |
|--------------------------|-----------------------|-------|-----------------------|-------|-----------------------|-------|-----------------------|-------|--|
|                          | Land and<br>buildings | Other |  |
|                          | £                     | £     | INR                   | INR   | £                     | £     | INR                   | INR   |  |
| Within one year          | 189                   | -     | 17,491                | -     | 173                   | -     | 17,323                | -     |  |
| Within two to five years | -                     | -     | -                     | -     | -                     | -     | -                     | -     |  |
|                          | 189                   | -     | 17,491                | -     | 173                   | -     | 17,323                | -     |  |

#### 20 Related party transactions

The Company has taken advantage of the exemption in paragraph 2 of FRS 8 "Related Party Disclosures" from the requirement to disclose transactions with group companies on the grounds that it is a wholly owned subsidiary and consolidated financial statements are prepared by the ultimate parent Company, NIIT Technologies Limited, India. The consolidated financial statements published by the parent Company are publicly available.

During the year, the group undertook the below stated related party transactions with NIIT Limited, UK and NIIT Inc., USA, which through a fellow subsidiary owns 23.74% (2014: 23.88%) of the share capital of NIIT Technologies Limited (India).

NIIT Technologies Limited rendered support and administrative services to NIIT Limited, UK during the year totalling £54,313 (2014: £47,277). A year-end balance owed by NIIT Limited, UK is held within debtors amounting to £5,314 (2014: £4,411).

NIIT Inc., USA rendered services to NIIT Technologies Limited, UK during the year totalling £9,846 (2014: £106,903). The year-end balance owed to NIIT Inc., USA is held within trade creditors amounting to £9,846 (2014: £Nil).

#### 21 Pensions

The Company operates a defined contribution pension scheme. The charge for the year represents contributions payable by the Company to the fund and amounted to £194,227 (2014: £124,825) paid into defined contribution pension schemes. There is an accrual at the year-end for £17,255 (2014: £12,891).

#### 22 Ultimate parent company

The ultimate parent Company and controlling party is NIIT Technologies Limited, (India), a Company registered in India, which is the parent undertaking of the smallest and largest group to consolidate these financial statements. NIIT Technologies Limited, India holds 100% of the issued ordinary share capital of NIIT Technologies Limited, UK.

NIIT Technologies Limited, India prepares group financial statements and copies can be obtained from 8 Balaji Estate, First Floor, Guru Ravidas Marg, Kalkaji, New Delhi – 110019, India. Full consolidated financials can also be obtained for NIIT Technologies Limited, India, from that Company's website at the following address, <u>http://www.niit-tech.com/investors/financial-reports</u>