

Unaudited Consolidated Profit and Loss Account For The Quarter ended June 30, 2007 (All figures in Rs. Million except %age)

Particulars	AMJ'06	JFM'07	AMJ'07
Revenue	1,910	2,435	2,294
Other Income	35	56	62
Operating Expenses	1,548	1,901	1,869
Operating Profit	363	534	425
Operating Margin	19%	22%	19%
Depreciation	120	97	92
Profit Before Tax	278	492	395
Provision for Taxation - Current & Deferred	45	20	42
Net Profit	233	472	353
Minority Share of Net Profit	14	13	2
PAT attributable to equity shareholders after minority interest	218	459	351
EPS (Rs.)	5.64	11.83	8.97

Previous period figures may have been recast for comparison purposes

For The quarter ended June 30, 2007 Unaudited Consolidated Segmentwise Analysis All figures in Rs. Million (except %)



For the Quarter	A	pril '06-June	e <b>'06</b>	January'07-March'07		Ap	ril'07- June	'07	
Particulars	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Revenue	1,790	121	1,910	2,283	152	2,435	2,136	158	2,294
YoY	41%	30%	40%	· ·	32%		19%	31%	
QoQ	16%	4%	15%	5%	7%	5%	-6%	4%	-6%
Operating Expenses	1,420	127	1,548	1,764	137	1,901	1,721	148	1,869
Operating Profit	369	(6)	363	519	15	534	415	10	425
Operating Margin	21%	-5%	19%	23%	10%	22%	19%	6%	19%



#### For The quarter ended June 30, 2007 Consolidated Revenue Analysis

Revenue Mix Geowise	AMJ'06	JFM'07	AMJ'07
Americas	34%	30%	31%
Europe	46%	52%	52%
APGC	11%	9%	10%
India	9%	9%	7%
Total	100%	100%	100%

Revenue Mix Segmentwise	AMJ'06	JFM'07	AMJ'07
Software Solutions	93%	93%	93%
BPO Solutions	7%	7%	7%

Revenue Mix Verticalwise	AMJ'06	JFM'07	AMJ'07
Finance Insurance & Banking	39%	43%	45%
Transportation	25%	24%	23%
Manufacturing & Retail	12%	12%	12%
Others	24%	22%	20%

Revenue Mix Off:On	AMJ'06	JFM'07	AMJ'07
Offshore	37%	37%	38%
Onsite	63%	63%	62%

Revenues from Top Clients	AMJ'06	JFM'07	AMJ'07
Top 5	41%	36%	38%
Top 10	52%	49%	49%
Top 20	70%	65%	63%

Significant New Customers	AMJ'06	JFM'07	AMJ'07
USA	0	1	0
Europe	1	2	4
ROW	3	0	2
Total	4	3	6

Fresh Order Intake (US \$ Million)	AMJ'06	JFM'07	AMJ'07
USA	9	37	10
Europe	24	24	22
ROW	5	11	8
Total	38	72	40

Executable Order Book (US \$ Million)	Jun'06	Mar'07	Jun'07
Over next twelve Months	90	103	105

	AMJ'06	JFM'07	AMJ'07
Revenue Capacity Utilisation	76%	83%	79%



### For The quarter ended June 30, 2007

People	Jun'06	Mar'07	Jun'07
Total Resource	3848	4448	4554
Direct People Mix	AMJ'06	JFM'07	AMJ'07
Onsite	26%	25%	24%
Offshore	74%	75%	76%

## **Shareholding Pattern**

	Jun'06	Mar'07	Jun'07
FIIs	10%	14%	17%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	18%	18%	12%
Others	32%	28%	31%