

NIIT Technologies Limited



Consolidated Profit and Loss Account
For The Period ended June 30, 2010
(All figures in Rs. Million except %age)

Particulars	AMJ'09	JFM'10	AMJ'10
Revenue	2,182	2,392	2,914
Other Income	-84	-25	24
Operating Expenses	1,788	1,863	2,373
Operating Profit	394	529	541
<i>Operating Margin</i>	18.1%	22.1%	18.6%
Depreciation	95	86	80
Profit Before Tax	215	418	485
Provision for Taxation - Current & Deferred	37	-3	70
Net Profit	178	421	414
Minority Share of Net Profit	2	8	6
PAT attributable to equity shareholders after minority interest	176	413	408
EPS (Rs.)	3.00	7.03	6.94

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited



For The Period ended June 30, 2010

A. Consolidated Revenue Analysis (Excluding BSF Bought out)

Revenue Mix Geowise	AMJ'09	JFM'10	AMJ'10
Americas	34%	33%	36%
EMEA	46%	38%	35%
APAC	10%	15%	13%
India	10%	14%	16%
Total	100%	100%	100%

Revenue Mix Verticalwise	AMJ'09	JFM'10	AMJ'10
BFSI	43%	42%	42%
Transportation	29%	31%	30%
Mfg. / Dist.	14%	10%	10%
Govt.	4%	8%	9%
Others	10%	9%	9%

Revenue Mix Off:On	AMJ'09	JFM'10	AMJ'10
Offshore	41%	44%	42%
Onsite	59%	56%	58%

Revenues from Top Clients	AMJ'09	JFM'10	AMJ'10
Top 5	33%	32%	31%
Top 10	47%	48%	49%
Top 20	61%	62%	64%

B. Order Analysis

Significant New Customers	AMJ'09	JFM'10	AMJ'10
USA	2	2	1
EMEA	2	1	-
ROW	-	3	2
Total	4	6	3

Fresh Order Intake (US \$ Million)	AMJ'09	JFM'10	AMJ'10
USA	10	21	11
EMEA	21	32	16
ROW	13	70	13
Total	43	124	40

Executable Order Book (US \$ Million)	AMJ'09	JFM'10	AMJ'10
Over next twelve Months	98	147	149

C.

	AMJ'09	JFM'10	AMJ'10
Revenue Capacity Utilisation	79%	82%	82%

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For The Period ended June 30, 2010

D. People

	Jun'09	Mar'10	Jun'10
Total Resource	4024	4476	4585
Direct People Mix			
	Jun'09	Mar'10	Jun'10
Onsite	24%	22%	24%
Offshore	76%	78%	76%

E. Shareholding Pattern

	Jun'09	Mar'10	Jun'10
FIs	9%	18%	20%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	6%	10%	10%
Others	45%	32%	30%