

NIIT Technologies Limited



Unaudited Consolidated Profit and Loss Account

For The Quarter ended September 30, 2007

(All figures in Rs. Million except %age)

Particulars	JAS'06	AMJ'07	JAS'07
Revenue	2,199	2,294	2,299
Other Income	24	62	69
Operating Expenses	1,783	1,869	1,873
Operating Profit	415	425	426
Operating Margin	19%	19%	19%
Depreciation	112	92	103
Profit Before Tax	327	395	392
Provision for Taxation - Current & Deferred	52	42	47
Net Profit	274	353	345
Minority Share of Net Profit	5	2	1
PAT attributable to equity shareholders after minority interest	269	351	344
EPS (Rs.)	4.62	5.98	5.87

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited

For The quarter ended September 30, 2007

Unaudited Consolidated Segmentwise Analysis

All figures in Rs. Million (except %)



For the Quarter	July'06- September'06			April'07- June'07			July'07- September'07		
Particulars	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Revenue	2,060	139	2,199	2,136	158	2,294	2,178	121	2,299
YoY	50%	37%	49%	19%	31%	20%	6%	-13%	5%
QoQ	15%	15%	15%	-6%	4%	-6%	2%	-24%	0%
Operating Expenses	1,646	137	1,783	1,721	148	1,869	1,744	129	1,873
Operating Profit	414	2	415	415	10	425	435	(8)	426
Operating Margin	20%	1%	19%	19%	6%	19%	20%	-7%	19%

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For The quarter ended September 30, 2007

Consolidated Revenue Analysis

Revenue Mix Geowise	JAS'06	AMJ'07	JAS'07
Americas	33%	31%	31%
Europe	50%	52%	51%
APGC	10%	10%	11%
India	6%	7%	7%
Total	100%	100%	100%

Revenue Mix Segmentwise	JAS'06	AMJ'07	JAS'07
Software Solutions	93%	93%	95%
BPO Solutions	7%	7%	5%

Revenue Mix Verticalwise	JAS'06	AMJ'07	JAS'07
Finance Insurance & Banking	42%	45%	45%
Transportation	26%	23%	24%
Manufacturing & Retail	12%	12%	12%
Others	20%	20%	19%

Revenue Mix Off:On	JAS'06	AMJ'07	JAS'07
Offshore	35%	38%	38%
Onsite	65%	62%	62%

Revenues from Top Clients	JAS'06	AMJ'07	JAS'07
Top 5	40%	38%	36%
Top 10	50%	49%	47%
Top 20	62%	63%	60%

Significant New Customers	JAS'06	AMJ'07	JAS'07
USA	3	0	2
Europe	1	4	1
ROW	1	2	3
Total	5	6	6

Fresh Order Intake (US \$ Million)	JAS'06	AMJ'07	JAS'07
USA	18	10	13
Europe	17	22	25
ROW	7	8	11
Total	42	40	49

Executable Order Book (US \$ Million)	JAS'06	Jun'07	Sep'07
Over next twelve Months	87	105	101

	JAS'06	AMJ'07	JAS'07
Revenue Capacity Utilisation	81%	79%	77%

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For The quarter ended September 30, 2007

People	Sep'06	Jun'07	Sep'07
<i>Total Resource</i>	4148	4554	4789
Direct People Mix			
	Sep'06	AMJ'07	Sep'07
<i>Onsite</i>	25%	24%	22%
<i>Offshore</i>	62%	76%	78%

Shareholding Pattern

	Sep'06	Jun'07	Sep'07
<i>FII's</i>	10%	17%	16%
<i>Promoters Holding</i>	40%	40%	40%
<i>MFs/ FIs and Banks</i>	15%	12%	7%
<i>Others</i>	34%	31%	37%