

NIIT Technologies Limited



Consolidated Profit and Loss Account
For The Period ended September 30, 2009
(All figures in Rs. Million except %age)

Particulars	JAS'08	AMJ'09	JAS'09
Revenue	2,587	2,182	2,263
Other Income	81	-84	15
Operating Expenses	2,128	1,788	1,804
Operating Profit	458	394	458
Operating Margin	18%	18%	20%
Depreciation	104	95	90
Profit Before Tax	435	215	384
Provision for Taxation - Current & Deferred	65	37	62
Net Profit	371	178	322
Minority Share of Net Profit	4	2	1
PAT attributable to equity shareholders after minority interest	367	176	321
EPS (Rs.)	6.25	3.00	5.47

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited



For The Period ended September 30, 2009

Consolidated Revenue Analysis

Revenue Mix Geowise	JAS'08	AMJ'09	JAS'09
Americas	29%	34%	33%
EMEA*	51%	46%	46%
APAC	9%	10%	11%
India	11%	10%	10%
Total	100%	100%	100%

* EMEA = Europe, Middle East & Africa

Revenue Mix Verticalwise	JAS'08	AMJ'09	JAS'09
BFSI	42%	43%	44%
Transportation	28%	29%	30%
Retails & Manufacturing	13%	14%	12%
Others	17%	14%	14%

Revenue Mix Off:On	JAS'08	AMJ'09	JAS'09
Offshore	39%	41%	43%
Onsite	61%	59%	57%

Revenues from Top Clients	JAS'08	AMJ'09	JAS'09
Top 5	34%	33%	33%
Top 10	46%	47%	45%
Top 20	60%	61%	60%

Significant New Customers	JAS'08	AMJ'09	JAS'09
USA	1	2	1
EMEA	1	2	1
ROW	3	-	1
Total	5	4	3

Fresh Order Intake (US \$ Million)	JAS'08	AMJ'09	JAS'09
USA	13	10	18
EMEA	46	21	16
ROW	16	12	16
Total	75	43	51

Executable Order Book (US \$ Million)	JAS'08	AMJ'09	JAS'09
Over next twelve Months	95	98	105

	JAS'08	AMJ'09	JAS'09
Revenue Capacity Utilisation	81%	79%	82%

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For The Period ended September 30, 2009

People	Sep'08	Jun'09	Sep'09
Total Resource	4667	4024	3917
Direct People Mix			
	Sep'08	Jun'09	Sep'09
Onsite	23%	24%	24%
Offshore	77%	76%	76%

Shareholding Pattern

	Sep'08	Jun'09	Sep'09
FII's	8%	9%	12%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	6%	6%	8%
Others	46%	45%	40%