

NIIT Technologies Limited



Consolidated Profit and Loss Account

For The Period ended June 30, 2009

(All figures in Rs. Million except %age)

Particulars	AMJ'08	JFM'09	AMJ'09
Revenue	2,458	2,270	2,182
Other Income	62	5	-84
Operating Expenses	2,002	1,866	1,788
Operating Profit	456	404	394
<i>Operating Margin</i>	19%	18%	18%
Depreciation	112	100	95
Profit Before Tax	406	309	215
Provision for Taxation - Current & Deferred	51	40	37
Net Profit	356	269	178
Minority Share of Net Profit	4	6	2
PAT attributable to equity shareholders after minority interest	351	263	176
EPS (Rs.)	5.99	4.48	3.00

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited



For The Period ended June 30, 2009

Consolidated Revenue Analysis

Revenue Mix Geowise	AMJ'08	JFM'09	AMJ'09
Americas	30%	32%	34%
EMEA*	52%	47%	46%
APAC	10%	10%	10%
India	8%	11%	10%
Total	100%	100%	100%

* EMEA = Europe, Middle East & Africa

Revenue Mix Verticalwise	AMJ'08	JFM'09	AMJ'09
BFSI	42%	45%	43%
Transportation	28%	28%	29%
Retails & Manufacturing	13%	13%	14%
Others	17%	14%	14%

Revenue Mix Off:On	AMJ'08	JFM'09	AMJ'09
Offshore	38%	41%	41%
Onsite	62%	59%	59%

Revenues from Top Clients	AMJ'08	JFM'09	AMJ'09
Top 5	34%	31%	33%
Top 10	46%	44%	47%
Top 20	60%	58%	61%

Significant New Customers	AMJ'08	JFM'09	AMJ'09
USA	1	2	2
EMEA	4	2	2
ROW	1	1	-
Total	6	5	4

Fresh Order Intake (US \$ Million)	AMJ'08	JFM'09	AMJ'09
USA	10	15	10
EMEA	24	23	21
ROW	9	8	12
Total	43	46	43

Executable Order Book (US \$ Million)	AMJ'08	JFM'09	AMJ'09
Over next twelve Months	100	97	98

	AMJ'08	JFM'09	AMJ'09
Revenue Capacity Utilisation	78%	81%	79%

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For The Period ended June 30, 2009

People	Jun'08	Mar'09	Jun'09
Total Resource	4888	4238	4024
Direct People Mix			
	Jun'08	Mar'09	Jun'09
Onsite	25%	22%	22%
Offshore	75%	78%	78%

Shareholding Pattern

	Jun'08	Mar'09	Jun'09
FII's	9%	8%	9%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	11%	6%	6%
Others	40%	46%	45%