

NIIT Technologies Limited



Consolidated Profit and Loss Account
For The Quarter ended December 31, 2008
(All figures in Rs. Million except %age)

Particulars	OND'07	JAS'08	OND'08
Revenue	2,338	2,587	2,485
Other Income	60	81	-101
Operating Expenses	1,893	2,128	2,039
Operating Profit	444	458	446
Operating Margin	19%	18%	18%
Depreciation	95	104	107
Profit Before Tax	409	435	239
Provision for Taxation - Current & Deferred	56	65	69
Net Profit	353	371	170
Minority Share of Net Profit	6	4	2
PAT attributable to equity shareholders after minority interest	347	367	168
EPS (Rs.)	5.92	6.25	2.85

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited



For The Quarter ended December 31, 2008

Consolidated Revenue Analysis

Revenue Mix Geowise (Excl. hedging)	OND'07	JAS'08	OND'08
Americas	31%	31%	36%
EMEA*	49%	50%	47%
APAC	11%	9%	9%
India	9%	10%	8%
Total	100%	100%	100%

* EMEA = Europe, Middle East & Africa

Revenue Mix Verticalwise	OND'07	JAS'08	OND'08
BFSI	42%	42%	43%
Transportation	26%	28%	27%
Retail & Manufacturing	12%	13%	14%
Others	20%	17%	16%

Revenue Mix Off:On	OND'07	JAS'08	OND'08
Offshore	38%	39%	41%
Onsite	62%	61%	59%

Revenues from Top Clients	OND'07	JAS'08	OND'08
Top 5	36%	34%	33%
Top 10	46%	46%	46%
Top 20	58%	60%	62%

Significant New Customers	OND'07	JAS'08	OND'08
USA	-	1	-
EMEA	4	1	2
ROW	-	3	-
Total	4	5	2

Fresh Order Intake (US \$ Million)	OND'07	JAS'08	OND'08
USA	12	13	132
EMEA	25	46	16
ROW	22	16	0
Total	59	75	148

Executable Order Book (US \$ Million)	OND'07	JAS'08	OND'08
Over next twelve Months	102	95	99

	OND'07	JAS'08	OND'08
Revenue Capacity Utilisation	79%	81%	84.5%

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For The Quarter ended December 31, 2008



People	Dec'07	Sep'08	Dec'08
Total Resource	5002	4667	4438
Direct People Mix			
	Dec'07	Sep'08	Dec'08
Onsite	23%	23%	22%
Offshore	77%	77%	78%

Shareholding Pattern

	Dec'07	Sep'08	Dec'08
FII's	13%	8%	7%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	13%	6%	4%
Others	34%	46%	48%

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